



**KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)**

**REGULAR BOARD MEETING**

**WEDNESDAY, JANUARY 17-18, 2018 3:00 PM – 5:00 PM  
KEDC OFFICE, LEXINGTON**

**DR. JIM EVANS, CHAIRMAN**

**BOARD BUSINESS REPORT**

**1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 13 OF 67 VOTING MEMBERS)**

**2. ACTIONS BY CONSENT**

**2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the November 15, 2017, regular meeting.

**2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

Recommend approval of the [financial reports](#) for November 2017 and December 2017 and the Orders of the Treasurer for the period of [November 1, 2017 through November 30, 2017](#) and [December 1, 2017 through December 31, 2017](#).

**2.3. PERSONNEL**

Recommend adjustment of Charles Holbrook's hire date to July 1, 2017 to align with beginning of fiscal year.

**2.4. COLLECTIVE BIDDING**

**2.4.1. BID SPECIFICATIONS**

Recommend acknowledgement of the Executive director's approval of the following bid specifications:

- [2017 or 2018 Toyota Sienna LE – FLEET-2018-01](#)

**2.4.2. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS**

Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.013 Catalog/Price List/Store Shelf bids opened and made effective on October 31, 2017. We received 36 bids for CLS2017.013, of which 18 were awarded and 18 did not respond to the bid properly, did not agree to terms or had a duplicate bid.

**Bidder**

All Pro Supply of South Point, LLC  
Allen's Hardware of Clay City  
Amteck, LLC  
Birddog's Shirts-N-More, LLC  
Bowling Green Rubber & Gasket Co.  
Bowling Green Winfastener  
Creative Company, The  
Custom Print and Designs, LLC  
E-Z Rent It  
Favorite Sportswear, LLC  
Gem Chemical Company, Inc.  
Golden Rule Signs  
H & C Construction  
Hall's Embroidery & Screen Printing  
Herff Jones  
JourneyEd.com, Inc.  
K and D Fence, Inc.  
King's Publishers, Inc.  
Marlin Manufacturing Company, Inc.  
Mid South Baseball, Inc.  
Mid-South Lumber & Supply, Inc.  
Perfection Tanning and Gifts  
Phillips Brothers Construction, LLC  
Phillips Sign Company  
R&R Screen Printing  
Rainbow Book Company  
Runners Shop Sports  
Shirt Garage, The  
South Central KY Janitorial Suppliers, Inc.  
Superior One Source, Inc.  
Trearco Brands Inc. dba eko  
Turn Key Concepts  
Vital Signs & Graphics  
West Music  
Wheeldon Company LLC, The Pest Mgmt Professionals  
Xtreme Style Signs & Screen Printing, LLC

**Status**

Awarded  
Rejected, did not meet bid specifications  
Awarded  
Rejected, did not meet bid specifications  
Awarded  
Rejected, did not meet bid specifications  
Awarded  
Awarded  
Awarded  
Rejected, did not meet bid specifications  
Rejected, already awarded  
Awarded  
Awarded  
Awarded  
Rejected, did not meet bid specifications  
Awarded  
Awarded  
Awarded  
Rejected, did not meet bid specifications  
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Rejected, did not meet bid specifications  
Rejected, did not meet bid specifications  
Rejected, did not meet bid specifications  
Rejected, did not meet bid specifications  
Rejected, already awarded  
Awarded  
Rejected, did not meet bid specifications  
Rejected, already awarded

### 2.4.3. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.014 Catalog/Price List/Store Shelf bids opened and made effective on November 14, 2017. We received 37 bids for CLS2017.014, of which 20 were awarded and 17 did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
American Book Company	Rejected, did not meet bid specifications
Birddog's Shirts-N-More, LLC	Awarded
Bowling Green Winfastener	Rejected, did not meet bid specifications
C - T Design and Equipment	Rejected, did not meet bid specifications
Caudill Hill Ventures, LLC	Rejected, did not meet bid specifications
Central Imaging aka Lawrenceburg Printing	Rejected, already awarded
Commonwealth Sign Company	Awarded
Digital Doc of Owensboro	Rejected, did not meet bid specifications
Ecolab, Inc.	Awarded
Ekon-O-Pac LLC	Awarded
Electronic Specialty Company	Awarded
Favorite Sportswear, LLC	Awarded
Flooring Systems LLC	Awarded
Frey Scientific	Awarded
Gale's Distributors	Rejected, did not meet bid specifications
Healy Awards, Inc.	Awarded
Herff Jones	Awarded
Howard Technology Solutions	Awarded
K and D Fence, Inc.	Rejected, did not meet bid specifications
Mid-South Lumber & Supply, Inc.	Rejected, did not meet bid specifications
MSC Industrial Supply	Awarded
Penrod Lumber Co., Inc.	Rejected, did not meet bid specifications
R&R Screen Printing	Rejected, did not meet bid specifications
Runners Shop Sports	Awarded
Shelby County Automotive, Inc.	Awarded
Sikes Tire, Inc.	Rejected, did not meet bid specifications
Somerset Printing & Sign Co., LLC	Awarded
South Central KY Janitorial Suppliers, Inc.	Awarded
State Electric Supply Co.	Awarded
Subscription Services of America	Awarded
Success By Design, Inc.	Awarded
Superior Office Service, Inc.	Rejected, already awarded
Tractor Parts of Bowling Green	Rejected, did not meet bid specifications
Tri-State Buildings, Inc.	Awarded
Turn Key Concepts	Rejected, did not meet bid specifications
Western Kentucky Door and Specialties	Rejected, did not meet bid specifications
Wheeldon Company LLC, The Pest Mgmt Professionals	Rejected, did not meet bid specifications

#### 2.4.4. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.015 Catalog/Price List/Store Shelf bids opened and made effective on November 28, 2017. We received 27 bids for CLS2017.015, of which 17 were awarded and 10 did not respond to the bid properly, did not agree to terms or had a duplicate bid.

<b>Bidder</b>	<b>Status</b>
American Book Company	Rejected, did not meet bid specifications
Amro Music Stores, Inc.	Awarded
Andrews Food Equipment, LLC/dba Hobart Sales & Service	Rejected, did not meet bid specifications
B & H Foto & Electronics Corp.	Awarded
Bar KP Security	Rejected, did not meet bid specifications
Carriage House Gifts & Flowers	Rejected, did not meet bid specifications
Central Restaurant Products	Awarded
Educational Development Corporation	Rejected, did not meet bid specifications
Facts On File, Inc. (dba Infobase)	Rejected, did not meet bid specifications
Fun and Function	Awarded
Jones Supply, Inc. DBA Jones Home Center	Rejected, did not meet bid specifications
Medco Supply Company	Awarded
Metals-N-More	Awarded
Phillips Sign Company	Rejected, already awarded
PHP Locker Company	Awarded
Rich Pond Hardware	Rejected, did not meet bid specifications
Shirt Garage, The	Awarded
Softchoice Corporation	Awarded
Spectrum Graphics	Awarded
Superior Fire & Safety	Awarded
Superior One Source, Inc.	Awarded
TenBarge Seed Co, Inc.	Awarded
Thermal Equipment Service, Inc.	Awarded
Tip's Sports	Awarded
Turfmasters	Awarded
VanDyke, Inc.	Awarded
Willis Klein Locks & Security	Rejected, did not meet bid specifications

#### 2.5. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2017-2018 unless otherwise noted):

##### GENERAL FUND

- 2.5.1. [Commonwealth of Kentucky – Education Recovery Specialist – Serena Anderson - \\$94,442.00](#)
- 2.5.2. [Commonwealth of Kentucky – Project AWARE Grant - \\$4,653.00](#)
- 2.5.3. [Commonwealth of Kentucky – State Personnel Development Grant - \\$120,000.00](#)
- 2.5.4. [Central KY Educational Cooperative \(CKEC\) – KPC Construction Contract](#)

- 2.5.5. [Barren County Business Supply, Inc. – Contract 10100361-PV-OS-2017-01R1](#)
- 2.5.6. [School Specialty, Inc. – Contract 10100355-PV-OS-2017-01R1](#)
- 2.5.7. [Kelly Perales – Interconnected Systems Framework training on November 30 & December 1, 2017 - \\$4,308.00](#)
- 2.5.8. [Karen Kirby – Infinite Campus Attendance presentation on December 7, 2017 - \\$251.52 plus mileage](#)
- 2.5.9. [Morgan Vonderheide - Clerical and administrative services as needed - \\$10.00 per hour](#)
- 2.5.10. [Tri-State Lawn Care, Inc. – Contracted snow removal and salting as needed](#)

**GOAL DRIVEN BY KENTUCKY POWER GRANT – PARTICIPANT COMMITMENT CONTRACTS**

- 2.5.11. [Elliott County Schools](#)
- 2.5.12. [Knott County Schools](#)
- 2.5.13. [Russell Independent Schools](#)
- 2.5.14. Participant stipend recipients - \$1,500.00 each
  - [Hannah Carter – Carter Christian Academy](#)
  - [Frank Ratliff – Johnson County Public Schools](#)
  - [Missy Sparks – Carter Christian Academy](#)

**SPECIAL EDUCATION**

- 2.5.15. [The Freeman Foundation – Life After High School Transition Fair – March 12-13, 2018 - \\$1,500.00](#)

**YOUTH CAREER CONNECT GRANT – STUDENT PROJECT-BASED INTERNSHIPS**

Sydney Atuell	Jace Lancaster
Rachel Blevins	Clark Lemon
Wiley Cain	Clara Rogers
John Campbell	Jesse Olmstead
Selena Clark	Kade Slusser
Kayla Coulter	Raydeep Vagkela
Chloe Craft	Stephen Warren
Justin Kosmecki	

**3. ANNOUNCEMENTS**

**3.1. KEDC ADULT EDUCATION EXPANDS**

KEDC assumed fiscal responsibility for Boyd County Adult Education effective January 1, 2018. Prior fiscal agent, Ashland Community Technical College, asked to be released from their contract as of December 31<sup>st</sup> when the prior Director retired. The Boyd County Adult Education center will remain at current location located at ACTC’s main campus at 1400 College Drive in Ashland. Contract from Kentucky Adult Education will be forthcoming.

**3.2. 2018 LEAD LEGISLATIVE EDUCATION ADVOCACY DAY**

KSBA is hosting their 2018 Legislative Education Advocacy Day on January 31, 2018 with a reception to be held beginning at 6:00 p.m. to 8:00 p.m. An Introduction to the Day with the Legislators is scheduled for February 1, 2018 at 8:00 a.m. to 10:00 a.m. Both events will take place at the Capital Plaza Hotel, 401 Wilkinson Blvd., Frankfort, KY 40601. All are encouraged to attend and invite their Board members! **IMPORTANT – It would be best for you to schedule your visits prior to going to Frankfort so there is no waiting for your Legislators to be available!**

### **3.3. 2018 GENERAL SESSION ATTENDANCE/COVERAGE**

KASA has asked that members of the educational cooperatives across the State have strong representation in Frankfort during the General Session. Due to our large membership, KEDC members are asked to attend House and Senate Committee meetings the weeks of January 22-26, February 19-23<sup>rd</sup> and March 5-9<sup>th</sup>. Please put these dates on your calendars and make plans to attend when you can. *We will only be meeting as a Board on Wednesday, February 21<sup>st</sup> to allow for travel to Frankfort on Thursday, February 22<sup>nd</sup>.*

### **3.4. MARCH HOTEL RESERVATION FORM**

There is a reservation form in your folders for those of you needing a room during the March Board meeting and State Basketball tournament. The Hyatt Regency requires a three night minimum stay, but we also have a block at the Hilton for those staying less than that. Please return form to Terri White ([terri.white@kedc.org](mailto:terri.white@kedc.org)) no later than February 12, 2018. *The Board meeting is scheduled for March 14-15, 2018 (a week earlier than normal).*

### **3.5. SCHEDULE OF KEDC BOARD MEETINGS FOR FY 2017-2018**

February 21-22, 2018

March – March 14-15, 2018 Hyatt Regency Downtown (In conjunction with KHSAA Boys Basketball Tourney)

April 18-19, 2018

**NO MEETINGS IN MAY, JUNE, AUGUST, or DECEMBER**